Repertoire of Successful Business Sentences That *Get Good Results*

By John B. Goldhamer, www.JohnGoldhamer.com
Richmond, Virginia

Opening Sentences that *Jump Off the Face of the Page for the Reader*

As we discussed,
As you know,
As mentioned previously,
As a _____, with a _____ degree, I am proficient in ____ (*As a Phrase Summary Formula) (Pg. 5-14)*
As our customer, we want to make sure that you are aware of _____
Recently, I received a _____
Thank you for your question regarding _____
_____ suggested that I contact you regarding _____

Body of Letter Sentences

Our records indicate _____
Accordingly, we believe _____
Regrettably, we were not able to _____
Unfortunately, we were not able to _____

Declarations (*Things Come in Threes*)

Attached is my résumé listing my *Achievements, Education, and Experience.*
My *Education, Experience, and Expertise* establish the type of exceptional work I would perform.
Attached are my *Conclusions, Data, and Documentations.*
I *Accumulated, Assembled, and Authored* _____
I *Conceived, Created, and Composed* _____
I *Explored, Researched, and Composed* a document on _____
I *Created, Presented, and Implemented* a _____
Making an *Experiential Educational Estimate* I conclude that _____
Demonstrating my *Ingenuity, Initiative, and Inventiveness,* I created _____
Through the Art of *Legal Reasoning, Law, and Evidence* I was able to _____
May you and your family have a *Plentiful, Productive, and Prosperous* New Year!
I provide the advice as well as the *Direction, Details, and Documentation* for success.

TM
John B. Goldhamer
www.JohnGoldhamer.com

Concluding Sentences that are *Brief and to the Point*

Thank you for your assistance and please let me know if you have any questions.
Thank you for your consideration. Please let me know if you have any questions as well as the results of my request.
Thank you for your cooperation. Please let me know if you have any questions as well as the results of this issue.
Please let me know your thoughts.
Please let me know if you have any *comments, questions, or suggestions*.
Please let me know if you have any questions; and how I can help you in the future.

Signature – With Easily Noticed Contact Information

Sincerely,
Name
Title
Telephone Number
Fax Number
Email Address

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"As a Phrase Summary Formula"

As a _____, with a _____ degree, I am proficient in _____ ... **(Action words)**

OR, I

Perform ___, develop and execute __, support __, or prepared to __. I am Passionate about __

145 examples of *Meaningful Words, Fulfilling Words,* and words which *Clearly Add Value* in describing a candidate's experience that could be used in a résumé.

Accomplished
Accountable
Achieved
Advanced
Analytical
Anticipating
Articulate
Authored
Benefit
Campaign
Certified
Cohesive
Collaboration
Collaborative
Committed
Communicate
Compliance
Comprehensive
Condensing
Conducting
Consequential
Constructive
Consultant
Conventional
Conveying
Coordinate
Coordinator
Creative
Credentials
Decreased
Dedicated
Deliverables
Delivering
Demonstrated
Develop
Director
Editor
Educated
Effective
Efficient
Engagement
Environmentalist
Equivalent
Established
Exceptional
Execute
Executive
Experienced
Expertise
Extensive
Fiscal
Fluent
Goals
Graduate
Green
Growth
Honed
Identifying
Imaginative
Implement
Improvements
Ingenious
Initiated
Innovative
Insightful
Inspiring
Instructor
Inventive
Knowledgeable
Leader
Leading
Lean
Led
Legacy
Licensed
Maintaining
Managed
Manager
Monitor
Motivating
Numerous
Objective
Organizational
Original
Originating
Partner
Passion
Passionate
Perform
Planning
Potential
Prepared
Presentations
Proactive
Produced
Productive
Productivity
Proficient
Proficiently
Progression
Published
Qualified
Qualitative
Quantifiable
Quantitative
Ready
Recognized
Regional
Requirements
Researching
Resolving
Resourceful
Restructured
Resulting
Results
Revenue
Safety
Satisfaction
Scholarly
Seasoned
Significant
Simplified
Skilled
Solving
Specialist
Specializing
Stewardship
Strategic
Substantiated
Successfully
Succession
Supervised
Supportive
Sustainable
Sustaining
Teaching
Technical
Technological
Tenured
Timely
Training
Transformed
Troubleshoot
Vice-President
Writer

John B. Goldhamer ™
www.JohnGoldhamer.com

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"As a Phrase Summary Formula"

***As a _____, with a _____ degree, I am proficient in _____ ...* (Action words)**

OR, I

Perform ___, develop and execute __, support __, or prepared to __. I am Passionate about __

212 examples of *Empty Words, Cliché Words,* and words that that have *Insignificant Value* to describe a candidate's experience that should *not* be used in a résumé.

Ace
Actual
Adaptable
Agreeable
Amazing
Ambitious
Answerable
Astonishing
Astounding
Authentic
Award-winning
Awesome
Balanced
Best
Bizarre
Booster
Brilliant
Builds-trust
Business-minded
Capable
Charismatic
Compelled
Competent
Connoisseur
Conscientious
Considerable
Consistent
Constant
Contemporary
Cooperative
Credible
Critical
Curious
Customary
Customer-driven
Customer-focused
Dazzling
Decisive
Dedicated
Delightful
Dependable
Determined
Diverse
Driven
Dynamic
Dynamo
Eager
Energetic
Enlightened
Enormous
Enthusiastic
Entrepreneurial
Ethical
Excellent
Expected
Extraordinary
Fabulous
Fair
Faithful
Fast-learner
Fertile
Flexible
Fruitful
Gargantuan
Genius
Genuine
Gifted
Go-getter
Golden-Egg
Go-to-Person
Groovy
Guru
Hand-holding
Hard-working
Harmonious
Helpful
High-level
Highly-skilled
Highly-talented
Historic
Honest
Huge
Hybrid
Immeasurable
Immense
Impressive
Incontrollable
Incredible
Industrious
Informed
Insider
Intelligent
Interpersonal-skills
Juggler
Just
Learned
Long-standing
Loyal
Magician
Mammoth
Meaningful
Meticulous
Mindboggling
Modern
Momentous
Multi-talented
Multitasking
Mystical
Newest
Newfangled
Noteworthy
Novel
Obliged
Obsessive
Ongoing
Open
Organized
Oriented
Original
Outgoing
Outrageous
Outstanding
Overachiever
Overpowering
Overwhelming
People-person
Perpetual
Perseverant
Personable
Plentiful
Positive
Practical
Predominant
Premium
Prevailing
Prevalent
Productive
Professional
Profound
Programmatic
Progressive
Proven-track-record
Quality
Quick-learner
Rapport
Real
Realistic
Regular
Relationships
Reliable
Religious
Remarkable
Resourceful
Responsible
Savvy
Scrupulous
Self-motivated
Self-starter
Shark
Sharp
Shocking
Social
Solid
Solution-based
Solution-focused
Sophisticated
Spectacular
Spiritual
Standard
Steady
Strategic-thinker
Stunning
Substantial
Success
Suitable
Superior
Synergistic
Tech-savvy
Tenacious
Thoughtful
Time-honored
Tireless
Top-notch
Top-performer
Top-ranked
Traditional
Trainable
Transitional
Trustworthy
Uncomplicated
Unconventional
Unimaginable
Unique
Unthinkable
Untold
Unusual
Up-to-date
Useful
Valuable
Versatile
Vigorous
Visionary
Well-read
Well-rounded
Well-spoken
Well-versed
Whiz
Widespread
Willingness
Wizard
Wonderful
Work-ethic

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---

68 Dynamic Action Verbs To Enhance Your Resume

http://theinterviewguys.com/action-verbs-to-enhance-your-resume

Verbs are words that help to describe an action, such as ran, threw, and jumped.

Career	Tired Verbs	Action Verbs
	Other job seeker's resume and cover letters use these exact same words. *It's okay to leave in a few of the old verbs.*	Action verbs are verbs on steroids! They are words that are not used as often and are a dynamic and powerful way to describe an otherwise normal activity.
Manager	Led, motivated, managed, enforced, organized	Orchestrated, chaired, programmed, operated, spear-headed, collaborated, commissioned, advised, headed, delegated, established
Working with Clients	Talked, supported, dealt	Advocated, fielded, consulted, arbitrated, mediated, informed, resolved, interfaced, updated, unified, motivated, explained, guided, facilitated, clarified, enabled
Corporation Time or Money Saver	Saved, improved	Capitalized, enhanced, expedited, stimulated, maximized , solved, strengthened, settled, reconciled, eased, elevated, negotiated, standardized, influenced, arbitrated, boosted
Innovator	Improved, streamlined, organized	Clarified, integrated, modified, overhauled, redesigned, restructured, transformed, adapted, debugged, regulated, restored, fabricated, remodeled
Communicator	Wrote, spoke, relayed	Composed, corresponded, illustrated, persuaded, lobbied, defined, formulated, synthesized, conveyed, disbursed, publicized, discussed, informed

John B. Goldhamer
www.JohnGoldhamer

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Perform ___, develop and execute __, support __, or prepared to __. I am Passionate about __

Applying the concepts of *"Legal Brief Opening Statements"* and *"Successful Manuscript Writing,"* an Opening Sentence, Statement, or Summary should be:

Penetrating, Show What You Intend to Prove, and Be a "Page-turner."

For a Job Seeker, using my "As a Phrase Summary Formula" in present tense combines an objective and summary in a powerful sentence that sums up everything anyone would want to know about an applicant and it will stand out to a Recruiter, Interviewer or Panel.

This *"Magical" sentence Jumps off the page to the reader and* should be the first writing in a *Cover Letter, Résumé, Marketing Plan, and LinkedIn Summary. Change As a, to I am- it's a 30-Second Speech.*

TIPS FOR THOSE IN TRANSITION

By John B. Goldhamer, www.JohnGoldhamer.com

Cover Letter

First Sentence – You want to *catch the attention of the reader* to go further in the document.

If you have experience in the field, start with:

"*As a ____, with a ___ degree, I am proficient in ___....*" (Action words)

This *Jumps off the page* and in one or two lines tells the reader everything about you.

If you are applying to a new field, you can start with:

"*As someone with a passion for _____, I can ___....*"

Résumé Tips

Summary – The summary should start with a sentence that *Jumps off the page* and in one or two lines tells the reader everything about you by stating something similar to:

"As a ___, with a ____ degree, I am proficient in ___...." (Action words)

Then list your best Achievement Bullet Points. Depending upon the position, you may list skills, but not more than 6 to 9. If space is a problem do not list skills. *(See Résumé Tips, Number 8 Empty Words).*

Marketing Plan

A Marketing Plan is a one-page document showing the type of jobs you are looking for and with what organizations. *Give it to friends instead of a resume.*

Summary – The Summary should be the same words as your Cover letter and Résumé.

"*As a ___, with a ___ degree, I am proficient in ___....*" (Action words)

This *Jumps off the page* and in one line tells the reader everything about you.

"As" at the Beginning of a Sentence is Grammatically Correct – *www.GrammarGirl.com*

http://www.quickanddirtytips.com/education/grammar/modifying-phrases-at-the-beginning-of-sentences

"In the phrase "as citizens of China," the word "as" is a preposition that means "in the role of" or "in the capacity of (1), but the whole phrase acts as an adjective to modify what comes next, in this case "we" (2). I often find myself saying sentences like "As a copy editor, I must correct many mistakes." Now you try. Just plug in the specifics for your own job: "As a whatever, I do whatever." A home inspector might say, "As a home inspector, I have to watch out for bats in the attic."

So feel free to start a sentence with an "As" phrase, but just be careful that you put the person that the "as" phrase refers to right after the job name. Notice that in the last sentence I said, "I as a copy editor." This sentence, although a bit awkward, is correct because "I" is next to the "as" phrase.

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OR, I

Perform ___, develop and execute __, support __, or prepared to __. I am Passionate about __

---

77 Winning Examples by 17 Occupations of the "As a Phrase Summary Formula"- Jumps off the Page

As an Authored Tax Law Expert, I am prepared to use my Education and Experience in *all Business Disciplines*, including my J.D. Equivalent Legal Education, MBA, Finance and Marketing degrees, Accounting, Information Technology and extensive Management Experience as well as Technology Proficiency to assist a company with accounting, business and tax issues. John B. Goldhamer

As a Seasoned Certified Global Logistics Professional, (CGLP), with an MBA and a B.S. in Business Administration / Marketing, I am proficient in manufacturing and making deliveries across 24 time zones, bringing results and satisfaction to every client. Santa Claus

As a Senior Internet Scammer with a GED, I successfully convince people to provide access to information by managing computers, telephones, and mail using language, logic, and low key pressure. The Grinch

---

Use this sentence as the first writing in a Cover Letter, Résumé, Marketing Plan or LinkedIn Summary
Change As a, to I am; and it becomes a 30-Second Speech or Elevator Speech

ACCOUNTANT / AUDITOR / CPA

1. As a Controller of Accounting and Finance and Manager of Information Technology, credentialed as a PMP and former CPA, I perform Monitoring and Strategic Planning and succeed in a variety of industries including; Franchise Operations, Wholesale Distribution, Retail, and Government.
2. As a former CPA and Controller of Accounting and Finance functions, as well as Manager of Information Technology, Performance Monitoring and Strategic Planning in a variety of industries, I help organizations use performance data to guide strategic planning and process improvement initiatives for change to achieve better outcomes.
3. As a Certified Internal Auditor (CIA), with a Masters in Accountancy and a former CPA candidate, I am proficient in Accounting, Auditing, and Legal compliance, including SOX, as well as implementing the Enterprise Risk Management (ERM) process for the benefit of the company.
4. As a Senior Accountant and a CPA candidate, I am proficient in accounting and technical skills as well as passionate about condensing large amounts of data into appropriate accounts in order help an organization have successful financial performance.
5. As a seasoned Accountant, Banker, and CPA Candidate, "Numbers talk to me" and I translate them by using GAAP procedures, Rules, and my passion for Financial Analysis to build meaningful financial reports and improvement suggestions to banks and other industries.
6. As a Bilingual Accountant, with a Masters in Accounting, I successfully meet deadlines while demonstrating strong analytical and problem-solving skills to achieve corporate objectives.
7. As a Staff Accountant and Interpreter with B.A. degrees in both Accounting and Japanese Language and Culture, I successfully record, classify, and summarize economic events utilizing GAAP requirements, Excel Spreadsheets, and Google Sheets. I have a passion for accuracy, interpreting economic data, and using the language of accounting.
8. As an Accountant and Financial Analyst, with a B.S. in Accounting as well as a pending MBA, I am proficient with strong analytical and problem solving skills relating to accounting and financial functions in order to achieve timely company objectives.

77 Winning Examples by 17 Occupations of the "As a Phrase Summary Formula"- Jumps off the Page

9. As a Director of Accounting and Reporting and CPA, with Six Sigma Green Belt Certification, MBA, and a B.S. in Accounting, I proficiently manage numerous employees relating to company's GAAP requirements, NAIC insurance standards, state statutory accounting and reporting regulations as well as SOX guidelines. I have a passion for inspiring, guiding, coaching, and motivating employee teams toward sustaining compliance with regulators and company goals.

10. As an Accounting Supervisor and Data Analyst, with a B.S. degree and a math minor, as well as six accounting courses and five software courses, I am proficient with strong analytical and problem-solving skills. I condensed large amounts of data into actionable results, and I supervised employees by scheduling their daily assignments and arranged for their training and development. I am passionate about finding outside-the-box solutions to business and data problems, and helping people solve problems.

ATTORNEY / J.D. / LAW

11. As a Legal Assistant with a J.D. legal degree, I draft legal documents including pleadings, motions, interrogatories, affidavits, and memoranda of law by utilizing legal research such as Westlaw and performing client interviews. I also review, maintain, and organize e-Discovery.

12. As a Bilingual Attorney with a J.D. legal degree and a MA in Public and International Affairs I successfully advocate for Spanish-speaking communities and I examine and evaluate the legal and political implications of policies designed to solve public problems. I have a passion for Legal Services in Community Outreach Programs that help Spanish-speaking societies.

ADMINISTRATIVE ASSISTANT / OFFICE ADMINISTRATOR/ PARALEGAL / SUPPORT

13. As an Office Administrator, with a B.S. in Finance, I support the staff and the company with successful interactions meeting critical goals.

14. As a Legal and Administrative Support Professional, I support the staff with excellent communication skills as well as the technological expertise to help a company run efficiently.

15. As an Administrative Assistant / Paralegal Professional, with experience supporting Information Technology Departments; including originating process and productivity improvements, I can successfully assist and act as Liaison for, IT Directors, IT Managers and Project Managers.

16. As an Administrative Assistant / Paralegal, I support Information Technology Departments; including originating processes and productivity improvements.

17. As a Global Asset Administrator, I am the custodian of digital assets supporting video producers and media data users by researching, locating, exporting, and cataloging digital assets from domestic and international travel using a digital asset management system.

18. As an Administrative Assistant, with a B.S. degree I successfully support administrations in engineering or scientific departments.

77 Winning Examples by 17 Occupations of the "As a Phrase Summary Formula"- Jumps off the Page

CAREER COACH

19. As a Career Coach, Project Manager, and IT Professional, with a B.S. in Systems Analysis and a Six Sigma Black Belt certification, I am prepared to use my abilities, skills, and training to develop and coach job seekers by constructing winning resumes with a strong representation of their accomplishments, highlighting strengths, proficiencies, and matching job descriptions. I have a passion for helping people succeed using what I have learned in life.

COMMUNICATIONS

20. As an experienced Communications Manager, with a B.S. in Mass Communications, I am proficient in strategic internal and external communications, planning and process development and I am passionate about translating highly technical terminology into easy-to-understand language.

21. As a Published Author, with many completed projects I am proficient in a broad range of strategic internal and external communications, planning, process development, and training; bringing a multifaceted skillset complimented by a diverse background to solve communication problems.

22. As a proven and award-winning Communicator, with a B.A. degree in journalism and certificate in web application development, I am proficient in editing, researching, and writing; including press releases, news stories, brochures, and standard operating procedures. With many completed projects, I bring diverse communication skills in Public Relations, Marketing, Social Media and Media Relations. I am passionate about telling stories to the public.

CUSTOMER RELATIONS

23. As a Customer Relations Manager, with a B.S. in Marketing and a certificate in Management Techniques, as well as years of experience in successful Customer Service Management, I manage administrative personnel and support sales teams through account receivables management, inventory reconciliation, order processing, and contract review. I have developed my interpersonal skills, computer skills, problem solving abilities, including the proficiency to effectively prioritize and accomplish multiple tasks within deadlines. I have a passion for assessing the needs of businesses; from owners to the end users and to effectively communicate solutions and establish trust.

24. As an award-winning Call Center Banker, with a B.A. degree in journalism and a certificate in web application development, I am proficient in analyzing, classifying, and successfully resolving online technical issues; including debit card questions, balance transfers, and commencing domestic wire transfers. I'm passionate about solving problems, training team mates to achieve high customer satisfactions, and writing standard operating procedures.

77 Winning Examples by 17 Occupations of the "As a Phrase Summary Formula"- Jumps off the Page

FINANCE

25. As a Financial Analyst with a B.A. in Communications, I'm proficient working with cross functional teams to implement formal projects and program management processes, while tracking multi-million dollar budgets, as well as writing Standard Operations Procedures (SOP). I'm passionate about condensing large amounts of data into appropriate accounts helping organizations have successful financial performance.

26. As an Investment Accountant, with a Masters in Accounting, I monitor and analyze investment transactions for Private Equity Funds as well as verify and process related legal fees, management fees, and other expenses appropriate to the fund.

27. As a Sailing and Sailboat Racing Enthusiast, *sailing analogies carry over well into the business world.* Sailboat racing success is dependent upon the crew working together, similar to team cohesiveness in business. With this quality, I bring collaboration to a support position in finance.

28. As a Corporate Trust Compliance Officer and Trustee, I am proficient in monitoring and analyzing cash flows, investment directions, debt service payments, and Bond document compliance so that the bond accounts run efficiently.

29. As a Director of Business Development - Sales and Solutions, with a B.S. degree, I am licensed to service insurance and investment solutions, but I am prepared to provide Thoughtful Leadership, Insightful Communications, and Added Value for clients through Asset Management, Stewardship, and Strategic Planning thereby improving operational efficiencies.

John B. Goldhamer
www.JohnGoldhamer.com

HR (HUMAN RESOURCES)

30. As a Senior Human Resources Business Partner, with a B.S. in Business Management and a previous SPHR certification I have a proven record of building strong working relationships with company business partners to deliver high performance teams. I have a passion for leadership involving performance management, staffing, coaching and engaging teams toward meeting company goals, profits and successful succession solutions.

31. As a Senior-level HR Business Partner, with broad leadership experience in telecom, retail, and logistics, I assist any company's Human Resource issues by focusing on recruiting and employee relations, as well as specialize in consulting, retention, benefits, compliance, policy development, diversity and training, investigations, multi-site, transitions, as well as international relations.

32. As a HR Director and Project Director, with a SPHR and PMP credentials, I successfully manage Human Resources with a Project Management approach.

33. As an experienced Human Resources, Operations, and Vendor Manager, I am proficient in development, planning and leading numerous employees to exceed company goals. I have a passion for developing and motivating teams to exceed a variety of objectives. I have received awards for fostering teamwork, and creating a culture that encourages collaboration and ownership.

77 Winning Examples by 17 Occupations of the "As a Phrase Summary Formula"- Jumps off the Page

IT (INFORMATION TECHNOLOGY)

34. As a Six Sigma Black Belt, PMP Business Analyst, with a MSIS (Master of Science Information Systems), I successfully focus on Business Process Improvement and Cost Savings Situations through Data Analyzing, Extracting, and Interpreting from SAP and other sources and presenting the results with Proficient Technical and non-Technical Writings.

35. As an Information Technology Program Analyst, I am proficient at creating policies, processes and procedures, crisis management, troubleshooting, strategic problem solving or anticipating risk utilizing my communication skills to all levels of an organization and conveying information in a resourceful, forward-thinking style to identify and resolve potential problems.

36. As an accomplished IT / Financial / Procurement Manager, with a B.S. degree and experience in IT Operations, Financial Analysis and Procurement I provide comprehensive expertise in global, multi-site, multi-host, inter-connected environments. I have a passion for delivering solutions aligned with customers' business strategies.

37. As a Senior Business Systems Analyst, Certified Scrum Master, and Web Developer, with a B.A. in Economics and a Certificate in Information Systems, I am proficient in IT and Operations with a unique blend of development and technical expertise. I am also passionate about translating business policies into practical IT solutions.

TM
John B. Goldhamer
www.JohnGoldhamer.com

38. As a Senior Data Modeler, with a Scrum Master Certification and a Master's degree in Human Resources and a B.S. degree Marketing/Management I successfully translate business requirements into conceptual, logical and physical models while fostering c partnerships with Business Analysts, Database Administrators, Developers and Data Architects.

39. As a Scrum Product Owner, with a B.S. in Accounting and Information Systems, I actively focus on creating vision, developing stories that convey business requirements, and prioritizing needs so that Agile development teams can successfully deliver software products with high value. With a demonstrated track record of working with stakeholders to deliver solutions, I effectively engage with people at all levels of the organization and effectually serve as a liaison between business and technical people. I have a passion for innovation through collaboration.

40. As a Senior MS SQL Database Administrator, with a B.A. degree, I develop and protect the integrity of vital data resources by building and maintaining high performance Windows/MS SQL Server infrastructure. I am passionate about transforming data into information and then into actionable knowledge.

41. As a SQL Developer / Application Programmer / Application Programmer Analyst, with a Master's degree in Marketing/Public Relations as well as an A.S. degree in Information Technology, I utilize strong analytical communications skills to solve and model complex business requirements. I use a creative forward thinking style in identifying and troubleshooting to successfully resolve IT issues

77 Winning Examples by 17 Occupations of the "As a Phrase Summary Formula"- Jumps off the Page

42. As a Software Developer, with a B.S. in Computer Science and a Math Minor, I have the education, experience, and expertise to successfully write computer code to efficiently program websites to accurately display information. I have a passion for accuracy, diligence, and precision.

43. As an IT Intern / Software Engineer, with a pending B.S. in Computer Science and a Math Minor, I successfully use computer software and hardware to troubleshoot, repair, and improve computer code as well as build databases and report

44. As a Data Analyst / Scientist, with a PhD in the quantitative sciences, I proficiently analyze, extract, and interpret data created for both technical and non-technical written reports, as well as oral presentations. I have a passion for using Big Data to guide decision making to create a difference to the real world.

45. As a Data Analyst, with a B.S. in Mathematics and a MS SQL Server Certification (MCP), I proficiently analyze, extract, and interpret data created for Financial and HR reports. I am passionate about transforming data into information and then into actionable knowledge.

INVENTORY AND LOGISTICS

46. As a Senior Inventory and Logistics Specialist, I am proficient with SAP Enterprise Resource Planning System, MS Word, MS Excel; and I am passionate about maintaining accurate inventory and successfully resolving inventory issues.

47. As an experienced Retail Supply Chain Inventory Team Member, with an A.S. degree in Applied Science - General Studies and a future B.S. degree in Business Administration, I use my production and service level skills to deliver well stocked inventory and shelves to enhance the customer experience.

MANAGEMENT

48. As a Seasoned Marketing Executive, I develop and execute high impact marketing programs by focusing on strategic thinking, identifying cost savings, reducing operational risks while increasing shareholder's value.

49. As a Sales / Marketing & Operations Manager, with years of experience in relationship sales, marketing, and product development, I am able to assess the needs of the customer or business from owners to the end users, and effectively communicate solutions and establish trust.

50. As a Consumer Product Developer, with a B. E. in Chemical Engineering, and M.S. in Chemistry, I am proficient in managing the new product development process from R&D to Retail.

51. As a Senior Marketing Executive, with an MBA, I manage and develop compelling advertising and marketing strategies that complement overall brand goals and objectives, resulting in significant increase in shareholder value.

52. As a Seasoned Supervisor, I manage 10 or more employees by scheduling their daily assignments, arranging for their training development, establishing employee evaluations, and conducting new employee interviews. I have a passion for hands on operations and helping people solve problems.

77 Winning Examples by 17 Occupations of the "As a Phrase Summary Formula"- Jumps off the Page

MEDICAL

53. As an experienced Pharmaceutical / Biotech Sales Professional and RN, with a B.S. in Nursing (BSN), I have a passion for helping patients improve through Marketing Medicines, Health Education, or Medical Evaluations.

NON-PROFIT

54. As an experienced Community and Business Services Program Manager, with a B.S. degree, I successfully develop, plan, and lead operations serving consumers for quality of life agencies, organizations, or programs by inspiring, guiding, motivating team members, volunteers, and stakeholders.

PROJECT MANAGER

55. As a Project Management Professional (PMP) and ScrumMaster (CSM), I would be excited to work for a local company on any project involving IT or Operations.

56. As an experienced Program Manager and Director, I successfully develop, plan, and lead operations involving consumers for Federal, State, and Private Industry programs.

57. As a Director level position, Senior Product Manager / Process Manager, with a B.S. in Business Management, with a minor in Process Engineering and a LEAN Six Sigma Green Belt, I recruit, develop, and manage a team of Project Managers, Implementation Managers, and Business Analysts; successfully increasing annual revenue.

John B. Goldhamer
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58. As a Project Management Professional (PMP), with a pending SCRUM Master Certification, Bachelor's degree in Management and Accounting as well as an AAS in Information Technology, I am proficient in full system life cycle project management.

59. As a Project Management Professional (PMP), with a bachelor's in management and accounting and an AAS in Information technology I am proficient in full system life cycle project management.

60. As a versatile Project Management Professional (PMP), with a B.S. in Mechanical Engineering and a Six Sigma Black Belt certification, I execute insight and collaboration to develop creative solutions to business and technical challenges so that they are sustainable; resulting in revenue growth, improved business, and a more efficient manufacturing process.

SALES / MARKETING / BRANDING

61. As a Marketer and Sales Professional, with a B.S. in Communications, I meticulously market to clients, provide excellent customer service and leadership, as well as provide Project Management Organization and on-time deliverables.

62. As a Sales Specialist, with a B.S. in Mass Communications, I use my analytical and listening skills to assist clients to articulate, clarify, and identify their goals followed by my crafting a solution to address their needs followed by presenting a written proposal and finishing by closing the sale.

77 Winning Examples by 17 Occupations of the "As a Phrase Summary Formula"- Jumps off the Page

63. As a Marketing Program Specialist, with a B.S. in Mass Communications and Political Science, I am proficient in developing as well as executing effective Brand Marketing and Sales Strategies. I am also prepared to use my analytical and listening skills to assist clients to articulate, verify and identify their goals followed by my crafting a sales solution.

64. As a Sales and Business Development Executive, with a B.A. in Business Management, I am adept at building sustainable business relationships with top executives and middle management utilizing my analytical and listening skills to assist clients to articulate their goals as well as effectively communicate solutions and establish trust. I am passionate about developing, launching, and growing new categories and business models.

65. As a Brand Manager, with a BBA in Marketing, I successfully improve Return on Investment (ROI), building brand awareness and creating corporate communications. With a Creative Eye for crafting compelling communications, I reach customers through credible persuasive advertising, trade show displays, social media, and developed websites. I have a passion for improving processes by discovering new ways to make systems more efficient and grow marketing presence through Project Management methodology.

SCIENCE / ENGINEERING

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66. As an Environmental Scientist, with strong environmental writing, networking, and organizational skills, I am experienced in regulatory reporting and compliance.

67. As a Food Scientist and Biochemist, with a Ph.D. in Biochemistry and published papers in the field, I have a passion for cooking at the molecular level to determine the effects on proteins.

68. As a Master Brewer and Chemist, with years of experience at a major brewery including production in a 10-barrel pilot brewing and malting facility and experience with Craft Breweries, I direct brewing as a Head Brewer, Instructor, Consultant, or Designer for craft brewery startups.

69. As an Agriculture Specialist, with a B.S. in Business Administration / Agriculture, I am passionate about helping farmers operate more efficiently utilizing Chemicals, Feed, Seed, and Data.

70. As an experienced Procurement Manager, Wholesale Food Sales Representative, and Kitchen Chef, with a B.S. in Hospitality Management and a graduate of the Culinary Institute of America, I successfully purchase or merchandise to regional and national accounts.

71. As a Domestic and International Sales Development and Business Manager, with a B.S. in Chemical Engineering and extensive experience in the Asia Pacific, Latin America and North American markets, I expedite sales of major industrial products and services involving multi-million dollar contracts. With additional experience in management advisory roles, I successfully assist client's international market development, lead business projects and sales development roles across broad markets and product portfolios.

77 Winning Examples by 17 Occupations of the "As a Phrase Summary Formula"- Jumps off the Page

72. As a Recent Graduate with a B.S. in Mechanical Engineering, with a concentration in Nuclear Engineering and minors in Business Administration, Math, and Physics, I am passionate about nuclear energy as well as a proponent of nuclear safety and the environment. I am ready to perform as a nuclear engineer, and preparing to take the F.E. exam.

SECURITY

73. As a Security Manager, with experience in personnel, physical, and retail security, I oversee security operations of company headquarters, laboratories, and branches employing numerous employees protecting them against potential loss of life, destruction of property, and environmental damages.

74. As a Senior Fraud Coordinator and Project Manager, with an A.S. Degree in Administration of Justice and a course in Design Thinking, I use my observational skills and training to see trends for fraud prevention and project solutions. I have a passion for successfully investigating fraud and determining business solutions, as well as improving the environment using my articulate, creative, and coaching abilities.

TRAINOR / TEACHER / INSTRUCTOR / EDUCATOR

75. As a successful Instructional Design and Training Educator, I am passionate about teaching, communicating new techniques, and developing training materials.

76. As a Training Consultant, Coach, and Executive Leader, with a CSM (Certified Scrum Master), MBA and B.S. degree in Accounting, I specialize in Business Literacy, Finance, and Project Management, including Process Improvement and Change Management. With a unique blend of Finance and Accounting experience, as well as Agile Observation Skills, I create, develop, and implement to improve systems and organizations. I have a passion for training, facilitating and assisting others.

77. As a Spanish Instructor, Interpreter, Translator and Cultural Facilitator with a J.D. Legal Degree and a MA in Public and International Affairs, my emphasis is on Latin American affairs, multicultural curricula and community outreach and services and I successively translate medical, legal and technical Spanish.

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